

# FOLLÁIN

## Gold Member Folláin

### About the Company

Founded 40 years ago, Folláin Teoranta is a family-run business making preserves from fully natural ingredients. What started with a cherished family recipe for grapefruit marmalade in the home kitchen in West Cork has now become a modern production facility where jams, marmalades, relishes, chutneys, and other products are manufactured. Since their name stands for “wholesome”, the company is striving to ensure their products embody the passion for good food that drives the business.

The team at Folláin regularly develops new and improved products to add to their wide range, including no-added sugar varieties that are healthier. They are also producing seasonal products based on traditional favourites for special occasions such as Christmas. They’re now selling their products in selected supermarkets in Ireland and beyond, as well as running an online shop and catering towards wholesale customers in the foodservices industry.

### Spotlight Target Area: Energy/ Emissions

Within their manufacturing targets, Folláin aim to reduce their total energy consumption across their production facilities. In 2022, they exceeded their target by 7% and are on track for further improvements for the rest of their Origin Green Plan. The reduction was primarily achieved due to changes in their production processes, introducing heat recovery techniques to pre-heat feed water for their steam generator.

The changed processes allowed Folláin to reduce their LPG gas usage by 13% compared to the previous year, making their processes more efficient. As a result, the company could reduce their carbon emissions and underline their commitment to continuous improvement for a sustainable business practice.



### Membership Tier 3

Minimum Origin Green Targets Required Annually = 6

### Exemplary Performance Target Areas

Raw Material Sourcing	Supplier Certification	★
	Packaging	
Manufacturing Process	Energy/Emissions	★
	Water	★
	Waste	
Social Sustainability	Product Health and Nutrition	★
	Employee Wellbeing	
	Community Engagement	
	Diversity and Inclusion	
Additional Targets	Biodiversity	
	Approved Sector Specific Target	

### Approach to Sustainability

Sustainability is an integral part of Folláin’s comprehensive approach to business. They have been highly involved in sustainability initiatives from their early days. For example, they have previously given away free seed packages for local herbs and have invested in tree-planting initiatives to offset emissions. Within their 2022-2026 Origin Green Plan, Folláin set 12 milestone targets and have met or exceeded 11 of them in the past year. They performed exceptionally well in their Energy/ Emissions, Supplier Certification, Water, and Product Health and Nutrition targets.



Sustainability Programme  
GOLD MEMBER  
2023